

JAN 4, 2021
11 AM.

Dear Consigners:

Welcome to the 14th ANNUAL GREATER MIDWEST CERTIFIED HEREFORD FEEDER CALF SALE! Our team at Carthage Livestock, look forward to welcoming you to the sale on January 4, 2021. It is hard to imagine the event started 14 years ago. It has been our pleasure to watch this event grow as it benefits producers with Hereford or Hereford Influenced cattle as well feedlots that demand a specific, higher value product in their feed yards.

Our 2020 sale was featured in the *HEREFORD WORLD* magazine, the article is a wonderful tribute to the efforts of many who have had a role in making this unique, necessary sale happen, especially for 14 years. We are proud of this event. We welcome new and existing producers along with new and existing buyers.

As you review the linked materials for the sale, we understand it can be overwhelming. Please reach out with any questions to me or to your veterinarian. Most large animal focused practices should be able to facilitate these requirements. It is imperative to the success of the masses and the individuals that these protocols are followed and that a veterinarian is involved. These guidelines have come from our years of selling preconditioned cattle, feedback from consigners and the buyer/feed yards.

A few very important points to outline:

- 1) We have linked the 2021 Preconditioning Guidelines and Mandatory Products.
- 2) Please make an appointment with and take these documents to your veterinarian as soon as possible.
- 3) Please plan to order the required tags for your calves before starting the preconditioning process by calling Kris Lowderman at 309-333-1048 immediately.
- 4) It is important that all producers understand the requirements are for the benefit of all consigners and the order buyers/feed yards that are actively supporting this specialty sale. **IT IS IMPERATIVE TO PARTICIPATE THAT THESE PROTOCOLS, PRODUCT SELECTIONS AND VETERINARIAN CERTIFICATION BE FOLLOWED.**
 - a. These requirements allow for comingling, which increases our ability to meet the potload requests from our feed yards.
 - b. These requirements also ensure less respiratory breaks when the cattle have all been preconditioned. The buyers will pay more for preconditioned cattle and that has allowed us to build relationships with the yards and help the producers be paid the additional premiums. Consistency in the Preconditioning Program makes a significant difference for sellers and buyers.
- 5) The second round of vaccinations must be given before December 10th, approximately 3 weeks prior to the sale.
- 6) *NEW IN 2021* Inforce 3 or Naselgen 3 has been added to this year's sale protocols, either at first or second round.
- 7) Preconditioning can begin with two timeframes:
 - i. Pre-weaning when calves go back out with cows
 - ii. Weaning
 - iii. Boosters should be administered according to manufacturer label directions
- 8) We also encourage you to discuss cow protocols with vaccinations and deworming schedules. Great cow health care equates to great calf health. This program is mandating Modified Live Vaccines so cow vaccination programs are critical.

The American Hereford Association and MERCK Animal Health have collaborated as preferred partners for 2020.

Please feel free to contact me with any questions at any time. We want everyone involved to feel supported and the reputation of this sale to stay strong for years to come. See you in January.

Sincerely,

Brent Lowderman, Carthage Livestock Inc.

**14th ANNUAL
GREATER MIDWEST CERTIFIED
HEREFORD FEEDER CALF SALE**

Monday, January 4, 2021

- Selling both steer and heifer calves
- Calves will be sorted by weight, type and sex.
- Sale cost will be \$25/head. This includes sale barn's commission and insurance; and sale administration.
- **An additional \$50 per head fee will be assessed to all cattle that are deemed ODDS by sale management. ODDS are cattle that are not Hereford appearing, have hanging bags, horned or not properly dehorned, bad feet, bad eyes, sick, extremely thin or are absolute terrible quality. Cattle under 300 pounds may also be considered an ODD!**
- Check off will be charged at state of origin rate. Ex: Illinois is \$1.50/hd
- Yardage will be charged at \$1.50/head
- Feed charge at barn for hay, water \$1.25/head/day.
- Postage to mail tags will be deducted from sale check.
- All cattle will be required to have a CHB tag... **Tag orders will be available Oct. 1, 2020.**
- Transportation to the sale is the seller's responsibility. Sale committee can assist in pooling loads
- Send in registration/tag order by December 11, 2020.
- Contact Brent Lowderman for early arrivals or questions regarding vet work(309) 221-9621

***** NEW 2020-2021 PRECONDITIONING REQUIREMENTS*****

- **Veterinary Certified**
- Calves must be weaned a minimum 45 days prior to sale date
- Calves must have a Carthage Livestock tag - **New this year using EID tags. No prior year tags allowed.**
- Calves should have dewormer at Pre-weaning or Weaning time (See attached Information Sheet) 2 doses, one pour-on and one white oral
- Two rounds of Vaccinations (See attached Information Sheet)
 - a. Modified Live Vaccine (BVD Type 1a & 2), IBR, PI3, BRSV
 - b. Pasteurella (Both Mannheimia haemolytica and Pasteurella multocida)
 - c. Two rounds of Clostridial Vaccine
 - d. Haemophilus Somnus
- Adjusted to feedbunks and water tank
- Castrated (healed, not clamped) and dehorned (healed)
- **The attached vet form must be signed by your veterinarian and submitted to our office PRIOR to the sale!**

*****Go to our website, www.Carthagelivestock.com, to view the Hereford sale information, print off vet form, tag registration form and to see vaccine options.**

TAG ORDER FORM

Greater Midwest Certified Hereford Feeder Calf Sale

Monday, January 4, 2021

****NOTE:** To sell on this sale, all vet work must be submitted on the attached vet form and received in our office prior to sale day. Please send payment with your order form. No prior year tags will be allowed on this sale as we are using EID tags.

Contact information:

CARTHAGE LIVESTOCK INC

1300 Wabash, P.O. Box 414

Carthage, IL 62321

Office: 217-357-3314

www.Carthagelivestock.com

email: clincl@live.com

fax: 217-357-2855

For registration questions, call Kris Lowderman (309)333-1048.

Registrations/Tag orders must be received by Dec 11, 2020.

NAME _____

FARM NAME _____

ADDRESS _____

CITY _____

STATE/ZIP _____

PHONE _____

CELL PHONE _____

EMAIL _____

HEREFORD VERIFIED TAG ORDER

Steers _____ x \$3.00/tag = \$ _____

Heifers _____ x \$3.00/tag = \$ _____

TOTAL = \$ _____

CHECKS MADE PAYABLE TO: GREATER MIDWEST CALF SALE

Mail bottom of this form and check to: Carthage Livestock Inc

P.O. Box 414, Carthage, IL 62321

14th ANNUAL GREATER MIDWEST CERTIFIED HEREFORD FEEDER CALF SALE
MONDAY, JANUARY 4, 2021

INFORMATION SHEET

2021 PRECONDITIONING *REQUIREMENTS AND REQUIRED PRODUCTS

Please discuss these requirements with your veterinarian, immediately.

VACCINES: 2 ROUNDS OF ALL VACCINATIONS MANDATORY

- 1. MODIFIED LIVE IBR, BVD (TYPE 1 & TYPE 2), PI3, BRVS**
- 2. PASTERELLA- BOTH (MANNHEIMIA HEAMOLYTICA and PASTEURELLA MULTOCIDA)**
- 3. 7-WAY CLOSTRIDIAL/BLACKLEG VACCINE**
- 4. HAEMOPHILUS SOMNUS**

INFORCE 3 or NASELGEN 3 INTRANASAL VACCINE (ONE DOSE)

DEWORMERS:

- 1. POUR-ON DEWORMER -One Dose Mandatory, Second Dose Strongly Encouraged**
- 2. ORAL LIQUID DEWORMER-One Dose, Optional**

MANDATORY VACCINES

New for 2021: INFORCE 3 or NASELGEN 3 INTRANASAL IS REQUIRED

Manufacturer: MERCK

The American Hereford Association and MERCK ANIMAL HEALTH have formed a Preferred Partnership for 2020.

Viral and Bacterin Vaccines: (Choice between) VISTA ONCE or VISTA 5 and
(Choice between ONCE PMH SQ or PMH IN)

Clostridial/Blackleg Vaccines: VISION 7 SOMNUS; Vision 7; Vision 8; Vision 8 Somnus; Calvary 9

Manufacturer: BOEHRINGER INGELHEIM

Viral and Bacterin Vaccines: Pyramid 5; Pyramid 5; Express 5-HS; PRESPONSE HM

Clostridial/Blackleg Vaccines: Alpha-7; Alpha-7/MB-1; BAR-VAC 7 SOMNUS; Caliber 7

Manufacturer: ZOETIS ANIMAL HEALTH

Viral and Bacterin Vaccines: BOVI SHIELD GOLD 5; BOVI SHIELD GOLD One Shot; Inforce 3 and One Shot BVD; One Shot

Clostridial/Blackleg Vaccines: Ultrabac 7 Somubac; Ultrabac 7 Choice; UltraChoice

PLEASE NOTE New for 2021: INFORCE 3 or NASELGEN 3 INTRANASAL IS REQUIRED

MANDATORY DEWORMERS

BRANDED POUR-ON OR INJECTABLE DEWORMERS *One dose Mandatory, Second Dose Preferred

CYDECTIN, EPRINEX, IVOMEC, DECTOMAX

ORAL DEWORMERS *One Dose Preferred

SAFEGUARD; SYNANTHIC SUSPENSION, PANACUR, VALBAZEN

CRITICAL PARTICIPATION INFORMATION

- 1) A Veterinarian must be involved from start to finish, please consult with your Veterinarian Immediately
- 2) Veterinarian must sign off on the preconditioning program to participate in this sale
- 3) Vaccines can be done with Pre-Weaning or Weaning vaccination program
- 4) Branded products are preferred
- 5) The second round of vaccines should be given before December 10th
- 6) The paperwork should be faxed to the barn prior to the sale date from your Veterinarian
- 7) Tags must be ordered and put in the cattle prior to arrival to participate in this sale, please contact *Kris Lowdman* to order tags immediately

309-333-1048

VET FORM

Greater Midwest Certified Hereford Feeder Calf Sale

Sale Date - January 4, 2021

Carthage Livestock Inc.

P. O. Box 414, 1300 Wabash Avenue, Carthage, IL, 62321

(217) 357-3314

www.carthagelivestock.com

clincl@live.com

****Email or FAX this sheet to clincl@live.com / FAX (217) 357-2855 PRIOR to Sale Date****

PRODUCER/OPERATION

Clinic and Administering Doctor Names- _____
Street Address- _____ City- _____ State- _____ Zip- _____
Phone Number- _____

CALF PRECONDITIONING PROGRAM *SEE SUPPLIMENTAL SHEET FOR REQUIRED PRODUCTS

-RESPIRATORY- IBR, BVD, PI3, BRSV

Round #1- Product: _____ Serial Number: _____ Expiration Date: _____
Round #2- Product: _____ Serial Number: _____ Expiration Date: _____

-Mannheimia Haemolytica & Pasturella Multocida Vaccine

Round #1- Product: _____ Serial Number: _____ Expiration Date: _____
Round #2- Product: _____ Serial Number: _____ Expiration Date: _____

-7 WAY CLOSTRIDIAL & Haemophilus Somnus Bacterin

Round #1- Product: _____ Serial Number: _____ Expiration Date: _____
Round #2- Product: _____ Serial Number: _____ Expiration Date: _____

-INFORCE 3 OR NASELGEN 3 Intranasal REQUIRED ** New in 2021

-Pour-on Wormer *One Dose Mandatory, Second Dose Suggested Date(s): _____

Round #1- Product: _____ Serial Number: _____ Expiration Date: _____
Round #2- Product: _____ Serial Number: _____ Expiration Date: _____

-Oral Wormer *Strongly Suggested Date- _____

Product: _____ Serial Number: _____ Expiration Date: _____

MANAGEMENT PROCEDURES-Mandatory

Date- WEANED _____ Date- CASTRATED _____ Date- DEHORND _____
Date- ADJUSTED to a WATER TANK and a FEEDBUNK - _____

-TOTAL CATTLE _____ STEERS _____ HEIFERS _____

-EAR TAGS (Number Range) _____

VETERINARY INFORMATION-Mandatory

Clinic and Administering Doctor Names- _____
Street Address- _____ City- _____ State- _____ Zip- _____
Phone Number- _____

Veterinarian's Signature: _____ Date _____

Producer's Signature: _____ Date _____